

Jaime Piñero



Jaime Piñero is the Director of National Inside Sales at CenturyLink. In his role, Jaime is accountable for the revenue growth and retention in a national business market segment generating \$1.5 billion in annual revenue. His passion for achievement, excellence, accountability and desire to elevate the performance of others is a driving force. Since 2010 he has served as the board chair of the Hispanic Heritage Scholarship Fund of Metro Orlando (HHSFMO), a non-profit 501(c)(3), corporation.

The HHSFMO provides college scholarships to Hispanic students in Central Florida. To date the HHSFMO has awarded over \$630,000 in college scholarships to 173 students. Under his leadership the HHSFMO has doubled the number of scholarship applications, introduced a presence in social media, developed the HHSFMO website, automated the application process, and increased focus on metric development and board accountability.

Jaime's commitment to education continues through his current service on the board of the Early Learning Coalition of Orange County, which focuses on early childhood education. He has also served on the board of the YMCA.

Jaime has held several leadership positions where he developed new strategies and elevated both organizational and individual performance. In 2008-2010, he served as the Director of Sales in National Accounts at CenturyLink where he led a national sales organization responsible for select Fortune 500 clients generating over \$200 million in annual revenue.

From 2005-2008 he served as the Director of Public Safety managing a business segment generating \$30 million dollars in annual revenue. Jaime has been recognized for his leadership during Florida's hurricanes in 2004-2005 where he led Sprint's Regional Command Center, coordinating State logistics for hurricane restoration. But more importantly he has been recognized by his peers for his commitment and "Lead from the front" attitude to get things done.

Jaime's leadership and drive for excellence was formed early in his life. He was born and raised in New York City, the South Bronx, and what his parents lacked in educational attainment they more than made up for in work ethic, drive for excellence and passion for their children's education. His parents set the example, and though they passed away early in his life, their legacy lives on through Jaime. His father, Ricardo, died when he was 12. His mother, Maria Teresa, died in Jaime's arms when he was 23 just before college graduation. These were defining moments in his life, a life dedicated to achievement, excellence, leadership and education.

Jaime has a Bachelor's degree in electrical engineering from City College of New York and a Master's degree from NYU Poly. His passion for excellence and education is being passed on to his two sons, Justin 22, a junior at the University of Central Florida, and Julian 17, a senior at Olympia High School. Jaime has been married to the love of his life, Irma, for 23 years.